

## Kimuda

Performance of Unnovation

Introductory





# Who We Are and What Are We Doing

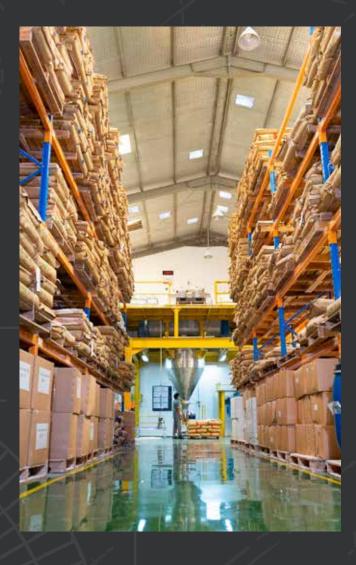


### INTRODUCTORY

### PT Kimuda Indonesia (Kinerja Mutiara Persada) is

the chemical manufacturer dedicated for textile application. Our product lines are focused on modern-technological sizing agent for spun and filament yarns.

Consistently, we do the research and development with novel technology concept and dynamic facility to create better products for our respective users.





We are dedicating ourselves to provide them with better performance, more efficient integrated cost, simpler processes, and much environmental friendly products, supported with our most excellency of technical services & industrial consultancies

## SPIRIT OF ORIENTATION & PURPOSE

"Our commitment to bring a brighter future for textile industries had lead us to a broad company vision of Leading the Sustainable Business to a Brighter Hope of Everyone's Tomorrow."



**Christian Wiryo** (CEO of PT KIMUDA Indonesia)

"To conduct a sustainable business means; we, at the first place, have to do and create something or anything that would support all of our stakeholders grow safely with lesser sacrifices. Therefore, it's a very important mission for us to invent, develop, and assure better products and methods for everyone's beneficial; through the spirit of sharing, listening, and caring."



**Dimas Ibnu Ramadhan** (COO of PT KIMUDA Indonesia)

"Our spirit of building a sustainable business that mutually pleases every stakeholder, is built by passion of redefining the perfection, which to become more perfect means to generate more added values for everyone, necessary beyond what they expectedly need."



**KIMUDA Team** 

How We Do The Business





## How We Do The Business



How We Do The Business



### COMPANY OPERATION



### Issues, Insight, Opportunities

### Research and Development

To build sustainable products we need to have perfect point of views which consist of:

- 1. Current issue that market needs to overcome.
- 2. Market & customers insight what they need, what they want, even what are their nonsense expectation.
- 3. What would be the potential issues in the future, as what may the market never expect before.

We let them share, listen to them, and care to their concerns, and maybe even deeper concerns to the potential things that they may never even concern right now.

In our advance and dynamic research & development facility, we combine the ideas and insights that we obtained from the market (and users), with the most logical possible things and methods that we can think of, to build breakthrough prototypes & refined products that can be the closest solution to their concerns.

The following products will be trialed at our reliable partners sites for performance, stability, and cost efficiency testing, before they're launched to the end users.



### **Production**

### **Quality Control**and Assurance

## Technical Service and Consultancy

Products are generated through highly standardized formulating, reacting, aerating, and other crucial processes for mass production, and lining up at the queue for total quality control checking (before getting into the storage or sent to the users).

To ensure the product chemical and physical stability, we will check thoroughly each batches samples for various of quality checking methods at our laboratory. Our quality control standard is very high, only the QC-passed products can be delivered to the users, others will be quarantined for the further possible reprocessing or disposal. Batch numbers per each item can be used to track the origin of components and historical QC data.

Knowing what's the issue and expectation of our customer is the most important thing, so that we can apply the right product to answer their concerns. In many case, it's also important to be able to discuss and share information with them about problems they are facing on the site, occasionally we may be able to help them solving the problems, or at least pin point the root cause.

### RECOGNITION: OEKO-TEX

# OEKO-TEX® CONFIDENCE IN TEXTILES ECO PASSPORT

KIMUDA's products (VECTOR) have received the International Oeko-Tex® Association's Eco Passport, certification for safe and sustainable textile chemicals. The Oeko-Tex® Eco Passport is an internationally recognised safety and environmental certification for manufacturers of textile processing chemicals and chemical compounds such as sizing Compound, Dyes Stuff, additives, finishing agents, etc.

The ECO PASSPORT by OEKO-TEX® certificate involves a two-stage verification process so that manufacturers of chemicals and products for the textile industry can demonstrate that their products comply with all the criteria demanded of environmentally-friendly textile production.

The two stages are distinct but complimentary:

### Stage 1

Screening using the Restricted Substance List and Manufacturing Restricted Substance List.

### Stage 2

An analytical verification performed at one of the OEKO-TEX® member institutes.

A product which is approved will be granted the ECO PASSPORT by OEKO-TEX® certificate.

### RECOGNITION: GOTS



KIMUDA's products (VECTOR) already complied with The Global Organic Textile Standard, popularly known as GOTS.

GOTS itself is a leading textile processing standard. This standard includes ecological as well as social criteria, which are backed up by independent certifications of the entire textile supply chain.

The GOTS certification, on the other hand, is accepted internationally with one framework and one set of criteria. Going through extensive testing and reviewing at each step of aspect:

### **Environmental Aspects**

Our raw material has to be free from of harmful chemicals and pesticides, synthetic fertilizers or GMO (genetically modified organism)

### **Production Aspects**

KIMUDATM strictly concern about its supply chain, from raw material planning to manufacturing/production process and delivery.

#### **Social Aspects**

It means that we follow labour regulations, decent wages & working hours regulation.

Becoming a GOTS certified label is not an easy task; one must go through a wide range of tests and quality inspections but the end result is a chemical free, environment friendly and socially responsible product that is sure to give the brand an advantage in worldwide markets.





# Description of Our Product at a Glance



## OUR HOLISTIC COMPETITIVE PRODUCT POLICY



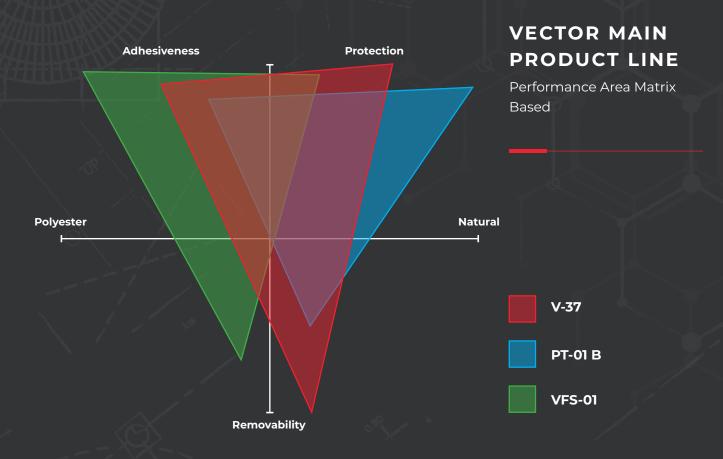
## VECTOR PRODUCTS LINE

Yarns Type Application Based

#### **Product Line & Variance**

Our product lines are mainly divided base on the type of yarns application, as for the further application, each product can also be divided base on the loom construction and other usage aspects.

PE Filament	PE Spun	TC/CVC	TR/RT	Cotton	RC	Rayon
VFS-01				PT-01 B		
	VFS-02	GC or G4				
	VS-22			71	/.	
	V-37					





## Vector VFS-01



#### Vector V-37

Full synthetic sizing compound product with hot water desizing advantage, which allows user to do direct dyeing, or simply easy desizing.

The following advantage should reduce some pretreatment processes, time, and chemical consumption (overall cost reduction benefit).

### **Vector VFS-01**

V-37's derivative full synthetic sizing-compound product with higher adhesive ability and yet easy de-sizing feature.
VFS-01 is designed to give optimum performance on PE filament and PE spun yarn.

### **Vector PT-01 B**

V-37's derivative semi synthetic sizing-compound product with pinothercol injection, to improve starch performance in adhesiveness and film strength. PT-01 B should give significant economist benefit and also better performance for mixed or pure natural fiber spun yarn.





## Our Brief Market Preview





## OUR BRIEF MARKET PREVIEW

### KIMUDA BRIEF MARKET PROFILE

by Product

### **West Java**

Region

· VFS-01 : 30%

· **V-37** : 15%

• **PT-01 B** : 45%

• **Others** : 10%

### Cental Java

Region

· VFS-01 : 10%

· **V-37** : 25%

• **PT-01 B** : 60%

· Others : 5%

Indonesia nowadays, is ranked among the top ten biggest modern textile producing countries. The textile and its derivative lines are one of the country;s long lasting industries. Most of the textile industry activities in Indonesia are centralized at Java Island (mostly West and Central area), as those areas also become our main operation zones today. We mainly serve market institutions with weaving facility.



Most of our costumers are producing fabric from either natural or synthetic fibers material (cotton, rayon, polyester cotton, polyester rayon, and PE). Most of those frabrics are produced on dry loom (air jet, shuttle, and rapier loom), with various construction and styles, depending their markets preferences. Some of the market institution with integrated facilities (at least: weaving to dyeing-finishing) had started to enjoy our products benefit, which support total integrated-cost efficiency. The holistic efficiency involves the reduction of: chemical consumption, electricity & steam usage, time & process, and waste disposal. This kind of institutions usually experience more benefits of performance and cost reduction compare to their competitiors.







What and Where We Are Looking Forward to



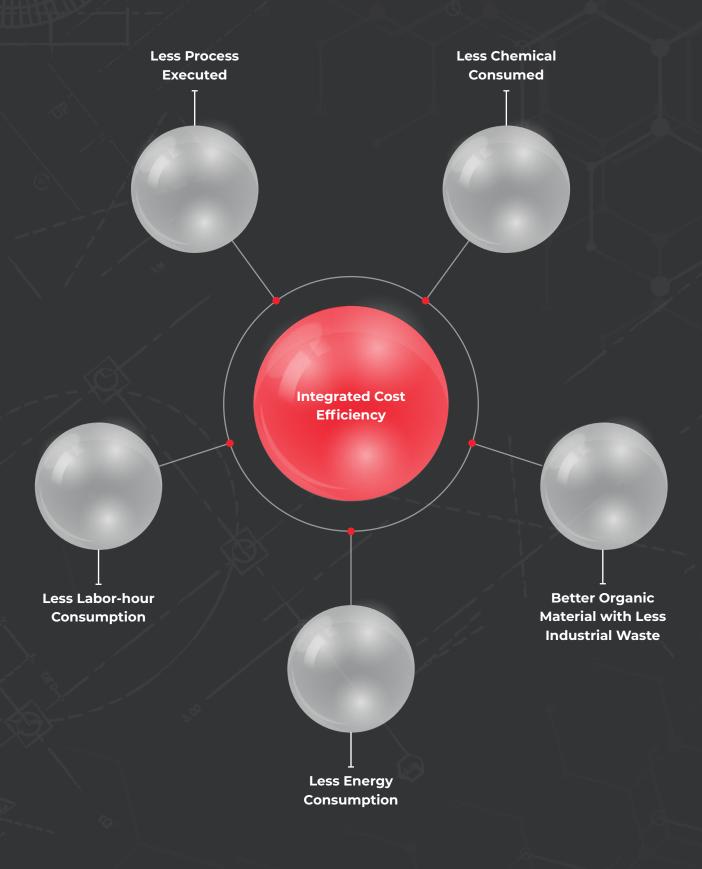
## WHAT AND WHERE WE ARE LOOKING FORWARD TO



As it had been described that one of our mission is to invent and develop products (and methods) that would support everyone's beneficial, one of our main line's aim for the near future will be: further integrated cost reduction and more eco-friendly products.

Those goals are the major direction, whilst there are several areas accordingly, that we are looking forward to enhancing:

Some of our projects today are leading towards those areas, and are still being on intense development progress. Soon near the future, we are more than excited to bring the result for every respective end-users beneficial.





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